

A blue-tinted image showing a close-up of two hands shaking in a firm grip. In the background, a person in a suit is visible but out of focus. A large, stylized white number '2' is overlaid on the right side of the image. Two blue rectangular boxes, each containing the word 'BUSINESS' in white, bold, uppercase letters, are connected by a white line that forms the number '2'.

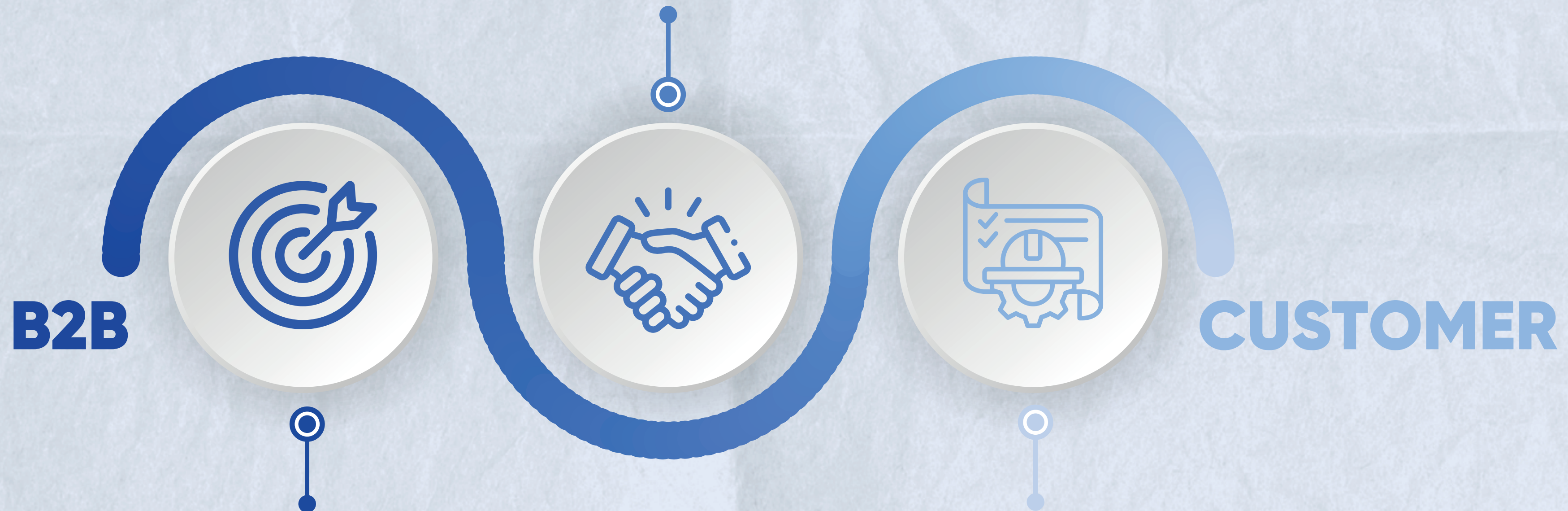
BUSINESS

BUSINESS

B2B Roadmap

Customer & KOE Relations

- Sustainability of Customer Relations
- Establishing corrective and preventive actions related to all relevant bottlenecks, risks, quality errors, etc. encountered in the project workflow, monitoring the realisation of the actions and ensuring their sustainability
- Ensuring and managing communication between partners and B2B internal customers



Network Development & Management

- Market & Company Research
- B2B Sales Planning
- Creating B2B Customer Portfolio

Project Coordination

- Ensuring coordination with stakeholders in the project cost/bid creation process and finalising the proposal.
- Coordination of workflow with all relevant departments within the scope of the project.
- Management of B2B Projects and Delivery to the Customer.

B2B

Product Portfolio

- *Product Range Excluding KOE Product Range*



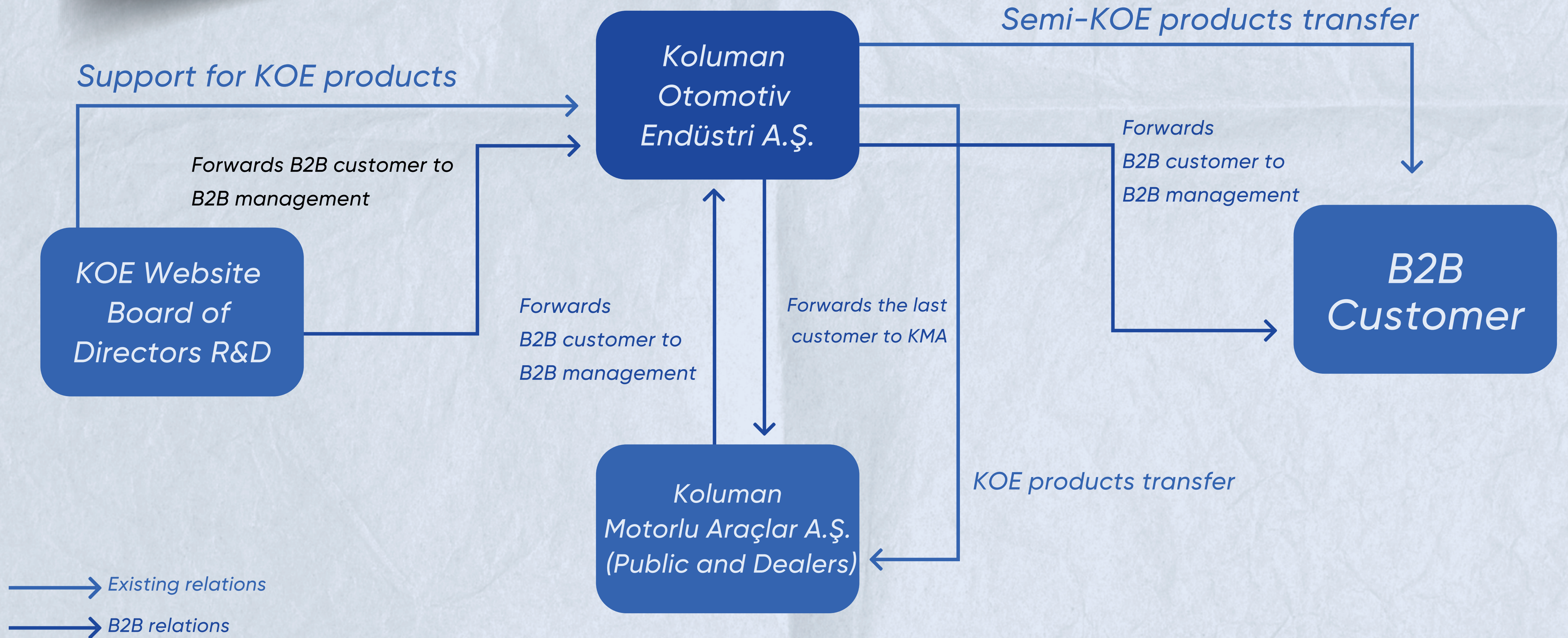
- *All Products and Countries Depending on Technical Specifications Independent of Location (Europe, Asia, Far East, Turkey, America etc.)*

**We are
a Solution Partner!**



How Do We Manage

Our Relationships?



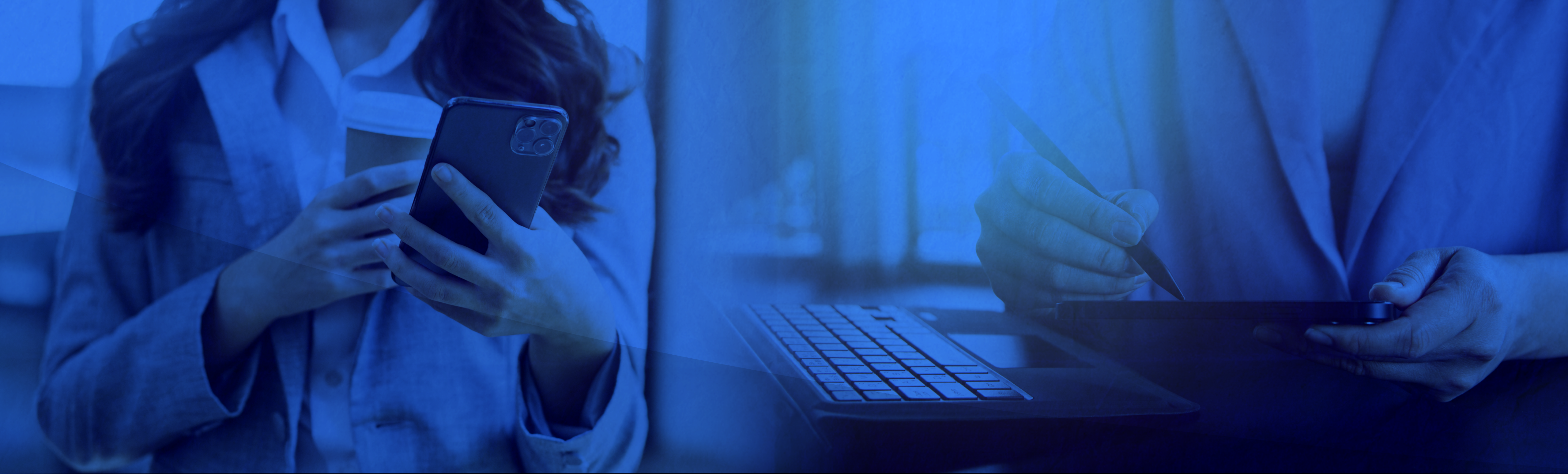
Contracted Customers



B2B

DOLL





Contact Us!
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